

# Neytra Nayak

**Associate Partner | Bengaluru**

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## PRACTICE AREAS

Corporate &  
Commercial  
Private Equity  
Capital Markets &  
Securities Law

## EDUCATION

BA LLB (Hons), National  
University of Juridical  
Sciences, Kolkata  
LLM (International  
Business Laws),  
Osgoode Hall Law  
School, Toronto

## LANGUAGES

English  
Hindi  
Konkani  
Oriya

**Neytra** has extensive experience in PE/VC transactions, guiding fund houses, venture-backed, and growth-stage companies through the entire investment life cycle, designing seed-stage SAFEs and convertible notes, engineering Series A–D rounds and securing investor exits through secondary sales and strategic buybacks. Her expertise extends to cross-border and domestic M&A, joint ventures, and board advisory on commercial contracting, as she regularly negotiates the full definitive-document suite- term sheets, SSAs/SHAs, ESOPs, share-purchase transfer, and asset-transfer arrangements agreements. She also acted as a strategic advisor to businesses/their promoters, serving as a sounding board on boardroom decisions, and strengthening corporate-governance frameworks.

## REPRESENTATIVE MATTERS

Advised **Detect Technologies Pvt Ltd** on a series B investment of USD 28 million led by **Naspers Ventures BV, Accel India VI Ltd, Elevation Capital VI Ltd, Shell Ventures BV**

Advised **Detect Technologies Pvt Ltd** on a pre-series B investment led by **Shell India Markets Pvt Ltd**

Advised **Detect Technologies Pvt Ltd** on a series A investment of USD 12 million led by **Accel India VI Ltd and Elevation Capital VI Ltd**

Advised **One Suite Technologies Pvt Ltd** on its seed series investment of USD 4.3 million led by **Orios Venture Partners and Omnivore Capital Management**

Advised **Datasigns Technologies Pvt Ltd** on its series B investment of USD 13.1 million, led by **Gojo & Company, Inc**

Advised **Speciale Invest Fund** on a seed series investment into **Uravu Labs Pvt Ltd**

Advised **Speciale Invest Fund** on a series B investment and a pre-series A investment into **Ubifly Technologies Pvt Ltd**

Advised **Speciale Invest Fund** on a seed series investment into **Get Skilled Services Pvt Ltd**

Advised **Speciale Continuity Fund I** on a seed series investment of USD 1 million into **Newtrace Pvt Ltd**

Advised **Speciale Continuity Fund I** on a pre-seed series investment of USD 1.53 million into **WordsWorth Tech Inc**

Advised **Speciale Continuity Fund I** on a pre-seed series A into **Qnu Labs Pvt Ltd**

Advised **Kalaari Capital Partners India IV** on its seed series investment into **Atirath Gaming Technologies Pvt Ltd**

Advised **Emiza Supply Chain Pvt Ltd** on its pre-series B investment by **Mayfield India**

Advised **Vidooly Media Tech Pvt Ltd** on its 100% acquisition by **Luxeve India Pvt Ltd**

Advised a **Switzerland-based multinational vegan food company** in a joint venture transaction with a **multinational pizza restaurant chain**

Advised a **concrete equipment manufacturer** in acquiring assets on a slump sale basis from a publicly listed company