

Neytra Nayak

Partner | Bengaluru

neytra.nayak@foxandmandal.co.in | +91 9167 769 603



PRACTICE AREAS

Corporate &
Commercial
Private Equity
Capital Markets &
Securities Law

EDUCATION

BA LLB (Hons), National
University of Juridical
Sciences, Kolkata
LLM (International
Business Laws),
Osgoode Hall Law
School, Toronto

LANGUAGES

English
Hindi
Konkani
Oriya

Neytra has extensive experience in PE/VC transactions, guiding fund houses, venture-backed, and growth-stage companies through the entire investment life cycle, designing seed-stage SAFEs and convertible notes, engineering Series A–D rounds and securing investor exits through secondary sales and strategic buybacks. Her expertise extends to cross-border and domestic M&A, joint ventures, and board advisory on commercial contracting, as she regularly negotiates the full definitive-document suite- term sheets, SSAs/SHAs, ESOPs, share-purchase transfer, and asset-transfer arrangements agreements. She also acted as a strategic advisor to businesses/their promoters, serving as a sounding board on boardroom decisions, and strengthening corporate-governance frameworks.

REPRESENTATIVE MATTERS

Advised **Detect Technologies Pvt Ltd** on a series B investment of USD 28 million led by **Naspers Ventures BV, Accel India VI Ltd, Elevation Capital VI Ltd, Shell Ventures BV**

Advised **Detect Technologies Pvt Ltd** on a pre-series B investment led by **Shell India Markets Pvt Ltd**

Advised **Detect Technologies Pvt Ltd** on a series A investment of USD 12 million led by **Accel India VI Ltd and Elevation Capital VI Ltd**

Advised **One Suite Technologies Pvt Ltd** on its seed series investment of USD 4.3 million led by **Orios Venture Partners and Omnivore Capital Management**

Advised **Datasigns Technologies Pvt Ltd** on its series B investment of USD 13.1 million, led by **Gojo & Company, Inc**

Advised **Speciale Invest Fund** on a seed series investment into **Uravu Labs Pvt Ltd**

Advised **Speciale Invest Fund** on a series B investment and a pre-series A investment into **Ubifly Technologies Pvt Ltd**

Advised **Speciale Invest Fund** on a seed series investment into **Get Skilled Services Pvt Ltd**

Advised **Speciale Continuity Fund I** on a seed series investment of USD 1 million into **Newtrace Pvt Ltd**

Advised **Speciale Continuity Fund I** on a pre-seed series investment of USD 1.53 million into **WordsWorth Tech Inc**

Advised **Speciale Continuity Fund I** on a pre-seed series A into **Qnu Labs Pvt Ltd**

Advised **Kalaari Capital Partners India IV** on its seed series investment into **Atirath Gaming Technologies Pvt Ltd**

Advised **Emiza Supply Chain Pvt Ltd** on its pre-series B investment by **Mayfield India**

Advised **Vidooly Media Tech Pvt Ltd** on its 100% acquisition by **Luxeva India Pvt Ltd**

Advised a **Switzerland-based multinational vegan food company** in a joint venture transaction with a **multinational pizza restaurant chain**

Advised a **concrete equipment manufacturer** in acquiring assets on a slump sale basis from a publicly listed company